DAP 2020 Performance Scorecard

Monitoring of Accomplishments (01 January – 31 March 2020)

Persp ective	Strategic Objectives (SO) & Performance Measures (PM)		Formula	Weights	Baseline 2019	Target 2020	1 st Q Accomplishments 2020			
	SO1	Enhanced Competence of	of Government Officials							
	PM1	Completion rate	Number of graduates in GSPDM and PMDP over enrolled students per class	10%	GSPDM: 90% PMDP:90%	At least 90%	Validation on-going			
	PM2	Percentage of REPs /APPs and Capstone accepted by the panel for implementation	Proportion of participants or students with accepted capstones (REPs and APPs)	10%	GSPDM: 100% PMDP: 91%	GSPDM: 100% PMDP: 85%	Validation on-going			
Customer/Stakeholder	PM3	Local and international public sector productivity specialist trained	Total number of participants from productivity specialist courses	5%	99	75	25			
Stak			Subtotal	25%						
ner/	SO2	2 Improved effectiveness and efficiency of government organizations assisted								
Custor	PM4	Percentage of client government offices with ISO 9001 certifiable QMS	No. of agencies with ISO9001 Certifiable QMS over total number of agencies assisted on QMS	5%	100%	80%	0			
	PM5	Agencies assisted in innovation projects	Total count of agencies assisted in Innovation projects	5%	13	8	0			
			Subtotal	10%						
	SO3	3 Broadened adoption of innovative and synergistic solutions to address broad-based policy and socio-economic concerns								
	PM6	New government programs institutionalized	Total number of programs that have been institutionalized	5%	1 (Service Quality Standards)	1	On-going			

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	PM7	Number of researches and studies completed	Total number of research and studies completed	5%	8 (2 Additional)	7	On-going			
	PM8	Research utilized by clients	Total count of research utilized by clients	5%	N/A	1	On-going			
			Subtotal	15%						
	SO4	Ensured delivery of relevant high quality training, education, consultancy & research services								
	PM9	Percentage of satisfied customers	Percentage of customers who gave at least a satisfactory rating	5%	97%	At least 85%	On-going Project Validation and Completion of Project Details			
			Subtotal	5%						
	SO5	Broadened network and linkages with local and foreign (public or private) institution								
	PM10	Percentage of active partnership with institutions	Total number of partnerships with existing activities over total number of partnerships Forged	5%	100% (8/8)	At least 80%	1 new (The Asia Foundation); Others: on-going negotiation			
	PM11	International projects/ hostings implemented	Total count of APO projects hosted or implemented by DAP	5%	16	15	0			
			Subtotal	10%						
a	SO6	Sustained financial viability								
Financial	PM12	Gross Revenue (in million pesos)	Percentage growth year to year	5%	P 612 M	P 632 M	Validation on-going			

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	PM13	Earnings Before Interest, Taxes, Depreciation & Amortization (EBITDA)	Actual EBITDA amount	5%	P 93 M	P 62.71M	Validation on-going			
			Subtotal	10%						
	S07	SO7 Achieved operational efficiency								
	PM14	Budget Utilization Rate for Major Government Programs from NG	Total amount disbursed by DAP over total amount released by DBM	5%	92%	100%	Validation on-going			
sess	PM15	On-time delivery rate	No. of projects completed on or before agreed project duration over total number of projects completed	5%	94%	At least 80%	Project validation on-going			
Internal Process	PM16	Quality Management System (QMS) Conformance Rate (Project Management System, Support Systems, and Conference Facilities Management	Actual Accomplishment	5%	Passed 2 nd Surveillance Audit	Continued Certification ISO 9001:2015	Surveillance audit is scheduled in November 2020			
			Subtotal	15%						

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Learning and Growth	SO8	Expand and maintained pool of high performing talents									
	PM17	Organizational climate/ employee morale index	Score on employee morale of surveyed employees	5%	4.0	At least 4.0	Morale survey will be conducted in 4 th quarter of the year				
	PM17	Percentage of employees meeting required competencies	Milestone Accomplishment	5%	85% (28/33) of personnel with gaps met their required competency	95% of employees meeting the required competencies	Competency evaluation will be conducted in 4 th quarter of the year				
			Subtotal	10%							
	1	1	GRANDTOTAL (Performance Rating)	100%							

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Certified True and Correct:

ANATALIA SD BARAWIDAN Managing Director, Finance

CATHERINE S. LUZURIAGA Director, Corporate Operations and Strategy Management (COSM)

Verified and Noted By:

ALAN S. CAJES DAP Compliance Officer and Vice President for Corporate Concerns Center